

What does DC

consolidation mean for

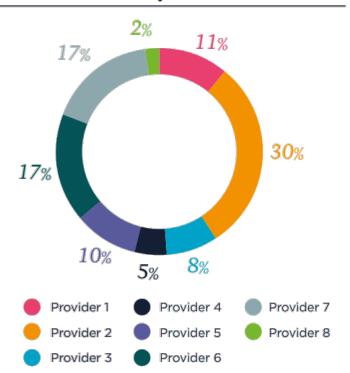
you and your members?

Aaron Kilboy

Context



Provider Market Share by Assets at 31.12.24



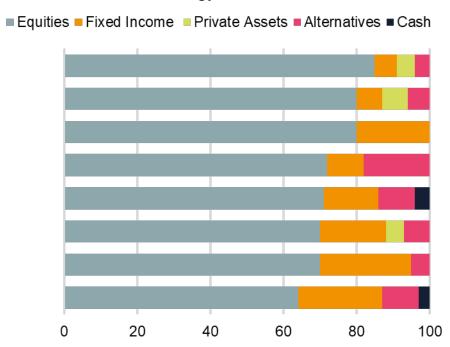
MT providers' view

LCP asked participants † In your experience, what are the most important factors for employers choosing a MT?	
1	Member Engagement Ensuring members understand the value of their pension.
2	Costs Advisor and service provider costs and investment management fees
3	Technology Interaction and flexibility for scheme members
4	Investment Performance and breadth of investment options

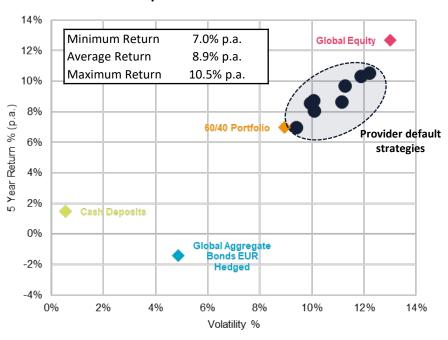




Default Strategy Asset Allocation



5 Year Experienced Risk & Return

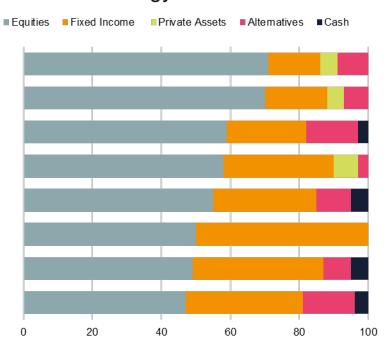


Source: Providers, LCP Analysis

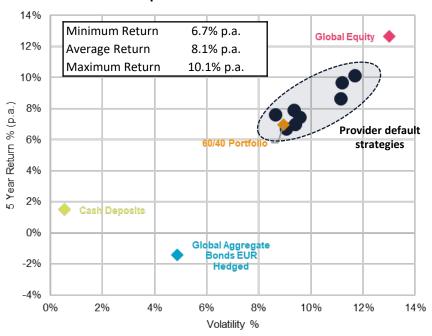


Barry, age 55: de-risking

Default Strategy Asset Allocation



5 Year Experienced Risk & Return



Source: Providers, LCP Analysis

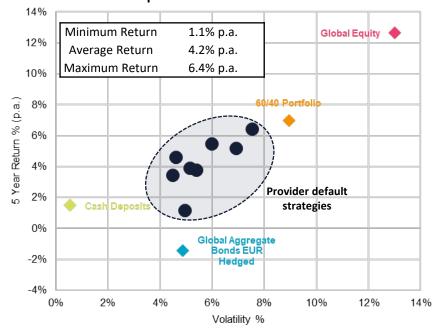


Ciara, age 65: targeting ARF

Default Strategy Asset Allocation



5 Year Experienced Risk & Return



Source: Providers, LCP Analysis

So What?







What can be done?



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